Week Ahead | Major Markets | Eurozone, USA 15. November 2019



## Week Ahead

Focus: Spain formation of government, EZ Industry Production

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# Eurozone Manufacturing PMI vs. Industrial Production (6-months average)



Source: Market data provider, Eurostat, Erste Group Research

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Note: Past performance is not necessarily indicative of future results

### Spain - Podemos frighten financial markets

Following Spain's election last week, the Social Democrats (with the strongest vote) and the left-wing citizens movement Podemos signed a provisional coalition agreement this week. However, both parties still lack another 20 seats for a majority in parliament. The goal is therefore to win smaller regional parties for cooperation.

Due to Podemos' extreme political positions, the financial markets have already reacted skeptically to the agreement this week, as a result of which the general risk appetite for peripheral Eurozone government bonds has slackened. It remains to be seen whether a government will be formed and, if so, what influence Podemos as a junior partner would have on the government program. In essence, Podemos wants to expand government spending and partially reverse the structural reforms that have boosted Spain's growth in recent years. However, with a public debt ratio of 96.7% of GDP and a structural deficit of 3.1%, Spain has no room for maneuver within the Maastricht framework to increase public spending. On the contrary, Spain would have to reduce its structural deficit continuously in the coming years. Against this background, we believe that further moderate increases in risk premiums for Spanish government bonds in the coming weeks are possible. As has already been shown, this could also have a negative impact on Italian government bonds for the time being.

#### **Eurozone – Turnaround in industrial sentiment?**

A first flash estimate of the industry sentiment for the Eurozone, Germany and France for November will be released next week (November 22). In October, the survey values stabilized at multi-year lows.

During the last few weeks, some political uncertainty factors have calmed down (e.g. hard Brexit, trade conflict). At the end of October, the expectation component of the ifo index had already risen for the first time since March of this year. We therefore also expect industrial sentiment in the Eurozone to rise slightly in November, at least from its most recent very low levels. Due to the profound structural problems of the automotive sector and the unresolved Brexit question, however, we expect only a subdued recovery of Eurozone industry in the coming months.

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## **Economic calendar**

Ctry	Date	Time	Release	Period	Consens	Prior
Eurozone						
EA	22-Nov	10:00	PMI Index	Nov P	46.3 Index	45.9 Index
DE	22-Nov	8:00	GDP y/y	3Q F	0.5%	0.5%
DE	22-Nov	9:30	PMI Index	Nov P	42.7 Index	42.1 Index
FR	22-Nov	9:15	PMI Index	Nov P		50.7 Index
USA						
	15-Nov	14:30	Retail Sales mom	Oct	0.2%	-0.3%

China

## **Central bank events**

	Date	Time	Event
ECB			
	14.Nov	10:00	Luis de Guindos, speech at Euro Finance Week, Frankfurt
	18.Nov	14:05	Philip Lane, Interview at Fortune Global Forum, Paris
	20.Nov	18:00	Philip Lane, Q&A, Universität Bocconi, Mailand
	21.Nov	13:30	Account of the monetary policy meeting, 23-24 October
	22.Nov	09:30	Christine Lagarde, speech at Frankfurt European Banking Congress, Frankfurt
Fed			
. 34	20.Nov	17:00	Minutes of the FOMC meeting, 29-30 October

Source: Market Data Provider, Erste Group Research

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## Forex and government bond markets

#### Exchange rates EUR: USD, CHF, GBP and JPY

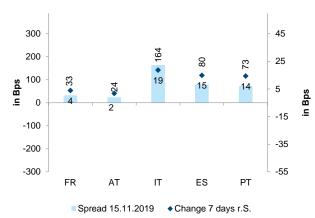
Changes compared to last week 0.1% 0.0% 0.0% -0.1% -0.2% -0.3% -0.4% -0.5% -0.6% -0.6% -0.7% -0.8% -0.8% -0.8% -0.9% EURUSD FURCHE FURGBP EURJPY

Change 15.11.2019 vs. 08.11.2019

Source: Market Data Provider, Erste Group Research

### Eurozone spreads vs. Germany

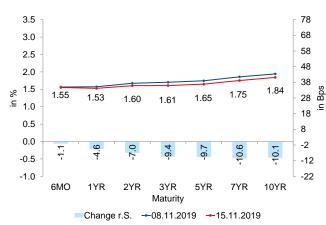
10Y government bonds



Source: Market Data Provider, Erste Group Research

### US Treasuries yield curve

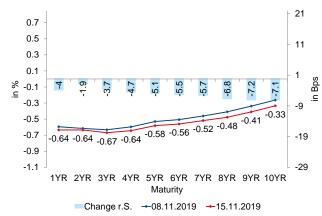
Changes compared to last week



Source: Market Data Provider, Erste Group Research

#### **DE Bund yield curve**

Changes compared to last week



Source: Market Data Provider, Erste Group Research

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## Forecasts<sup>1</sup>

BIP	2017	2018	2019	2020
Eurozone	2.5	1.9	1.1	1.2
USA	2.3	2.9	2.2	1.8

Inflation	2017	2018	2019	2020
Eurozone	1.5	1.7	1.2 ↓	1.3 ↓
USA	2.2	2.4	1.9	2.1

Interest rates	current	Dec.19	Mar.20	Jun.20	Sep.20
ECB MRR	0.00	0.00	0.00	0.00	0.00
3M Euribor	-0.40	-0.40	-0.40	-0.40	-0.40
Germany Govt. 10Y	-0.33	-0.40	-0.30	-0.20	-0.20
Swap 10Y	0.06	-0.10	0.00	0.10	0.10

Interest rates	current	Dec.19	Mar.20	Jun.20	Sep.20
Fed Funds Target Rate*	1.55	1.63	1.63	1.63	1.63
3M Libor	1.91	1.90	1.90	1.90	1.90
US Govt. 10Y	1.84	1.80	2.00	2.00	2.10
EURUSD	1.10	1.13	1.15	1.15	1.15

<sup>\*</sup>Mid of target range

In case of changes to our forecasts compared to the previous issue, arrows show the direction of the change. Source: Market Data Provider, Erste Group Research

<sup>&</sup>lt;sup>1</sup> Note: In accordance with regulations, we are obliged to issue the following statement: Forecasts are not a reliable indicator of future performance.

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Head: Henning Eßkuchen Daniel Lion, CilA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA  Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA  Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova Institutional Distribution Croatia	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 809 +420 956 765 317
Head: Henning Eßkuchen Daniel Lion, CilA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 175416 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439
Head: Henning Eßkuchen Daniel Lion, CilA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA  Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA  Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head)	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 175416 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218 +361 235 5131	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1787
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy Tamás Pletser, CFA	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17344 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 218 +420 956 765 218 +420 956 765 218 +420 956 765 218 +361 235 5131 +361 235 5132	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439
Head: Henning Eßkuchen Daniel Lion, CilA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy Tamás Pletser, CFA	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +381 11 22 09178 +385 72 37 2833 +385 72 37 2835 +420 956 765 227 +420 956 765 218 +420 956 765 218 +361 235 5131 +361 235 5132 +361 235 5135	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1787
Head: Henning Eßkuchen Daniel Lion, CilA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy Tamás Pletser, CFA Poland Tomasz Duda (Head)	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218 +461 235 5131 +361 235 5132 +361 235 5135 +48 22 330 6253	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic Institutional Distribution Hungary	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1787 +385 (0)7237 1638
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA  Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA  Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek  Hungary József Miró (Head) András Nagy Tamás Pletser, CFA  Poland Tomasz Duda (Head) Cezary Bernatek	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 11523 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218 +420 956 765 218 +361 235 5131 +361 235 5132 +361 235 5135 +48 22 330 6253 +48 22 330 6253 +48 22 538 6256	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1638 +36 1 237 8211
Head: Henning Eßkuchen Daniel Lion, CilA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy Tamás Pletser, CFA Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17916 +43 (0)5 0100 17416 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +385 72 37 2833 +385 72 37 2835 +420 956 765 227 +420 956 765 218 +420 956 765 218	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic Institutional Distribution Hungary	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1787 +385 (0)7237 1638
Head: Henning Eßkuchen Daniel Lion, CilA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA  Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA  Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek  Hungary József Miró (Head) András Nagy Tamás Pletser, CFA  Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo Michal Pilch	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218 +48 23 30 6253 +48 22 330 6253 +48 22 538 6256 +48 22 330 6254 +48 22 330 6255	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia Gabor Balint	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1638 +36 1 237 8211
Head: Henning Eßkuchen Daniel Lion, CilA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy Tamás Pletser, CFA Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17916 +43 (0)5 0100 17416 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +385 72 37 2833 +385 72 37 2835 +420 956 765 227 +420 956 765 218 +420 956 765 218	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia Gabor Balint Institutional Distribution Romania and Bulgaria	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1638 +36 1 237 8211 +36 1 237 8205
Head: Henning Eßkuchen Daniel Lion, CilA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA  Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA  Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek  Hungary József Miró (Head) András Nagy Tamás Pletser, CFA  Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo Michal Pilch Emil Poplawski Marcin Gornik	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218 +420 956 765 218 +361 235 5131 +361 235 5135 +48 22 330 6253 +48 22 330 6254 +48 22 330 6255 +48 22 330 6255 +48 22 330 6255	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia Gabor Balint  Institutional Distribution Romania and Bulgaria Head: Ciprian Mitu	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1638 +36 1 237 8211 +36 1 237 8205 +43 (0)50100 85612
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary Jözsef Miró (Head) András Nagy Tamás Pletser, CFA Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo Michal Pilch Emil Poplawski Marcin Gornik Romania	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 11523 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218 +420 956 765 218 +361 235 5131 +361 235 5132 +361 235 5135 +48 22 330 6253 +48 22 330 6253 +48 22 330 6255 +48 22 330 6255 +48 22 330 6255 +48 22 330 6251	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia Gabor Balint Institutional Distribution Romania and Bulgaria	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1638 +36 1 237 8211 +36 1 237 8205
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy Tamás Pletser, CFA Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo Michal Pilch Emil Poplawski Marcin Gornik Romania Caius Rapanu	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218 +420 956 765 218 +361 235 5131 +361 235 5135 +48 22 330 6253 +48 22 330 6254 +48 22 330 6255 +48 22 330 6255 +48 22 330 6255	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia Gabor Balint  Institutional Distribution Romania and Bulgaria Head: Ciprian Mitu	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1638 +36 1 237 8211 +36 1 237 8205 +43 (0)50100 85612
Head: Henning Eßkuchen Daniel Lion, CilA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CilA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy Tamás Pletser, CFA Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo Michal Pilch Emil Poplawski Marcin Gornik Romania Caius Rapanu Turkey	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218 +420 956 765 218 +420 956 765 218 +48 22 330 6253 +48 22 330 6253 +48 22 330 6255 +48 22 330 6255 +48 22 330 6255 +48 22 330 6251 +40 3735 10441	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia Gabor Balint  Institutional Distribution Romania and Bulgaria Head: Ciprian Mitu Crisitan Adascalita	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1638 +36 1 237 8211 +36 1 237 8205 +43 (0)50100 85612
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