Week Ahead | Major Markets | Eurozone, USA

13. December 2019



# Week Ahead

Focus: UK elections. Eurozone PMIs and Irish investments

Analysts:

Rainer Singer rainer.singer@erstegroup.com

**Gerald Walek** gerald.walek@erstegroup.com



Erste Group Research wishes you Merry Christmas and a Happy New Year 2020! The next Week ahead will be published on January 3, 2020.

## **Elections clear way for Brexit**

The clear victory of Boris Johnson's conservative Tories in the election means that Brexit is almost certain by January 31, at the latest. The Conservatives should receive 363 seats in the new British Parliament, well above the 326 necessary for an absolute majority. The package negotiated with the EU still has to pass the British Parliament, but with such a clear vote, there will hardly be any dissenters within the Conservative Party.

The risks of a hard break as of January 31 were already low, but are now off the table. For the markets, this should mean a little more confidence in an albeit slow - recovery of the Eurozone economy. For this reason, we are raising our forecasts for yields on German government bonds slightly during 2020. However, the ECB's purchases of securities should continue to set tight limits on yield increases for the foreseeable future. For the time being, not much will change with the United Kingdom's withdrawal from the EU. In terms of relations with the EU, the status quo is frozen until the end of 2020. Until then, a trade agreement would have to be negotiated; otherwise, the equivalent of a hard Brexit would threaten again, i.e. a separation without a follow-up agreement. This deadline can be extended, but both parties must agree on this by the end of June at the latest. The markets are aware that there are further obstacles ahead. For the time being, however, the relief that the first hurdle has been cleared will prevail.

#### EZ manufacturing PMI vs. Industry Production



#### Major Markets & Credit Research Gudrun Egger, CEFA (Head)

Rainer Singer (Senior Economist EZ, USA) Gerald Walek, CFA (Economist EZ) Margarita Grushanina (Economist AT, Quant. Analyst EZ)

Note: Past performance is not necessarily indicative of future results

# Improved manufacturing sentiment expected in **December**

Next week a first flash estimate of the manufacturing sentiment will be released in December for the Eurozone, Germany and France. Sentiment improved for the second month in a row in November, but remained at historically very low levels. Germany continued to be the worst performer in the Eurozone.

Now that an economic upturn is gradually emerging at the global level (supported, among other things, by lower political risks and an easing of monetary policy by the ECB and the US Fed), we assume that the manufacturing sentiment in the Eurozone will continue to brighten in December. In this environment, we expect industrial production in the Eurozone to gradually return to growth in 2020 after the downturn in 2019.

#### Causes Ireland and investment boom?

Ireland's investments jumped over 200% year-on-year in the 2nd quarter. Behind this are global corporations that transfer assets to Ireland for tax reasons and thus strongly inflate Ireland's investment volume in the short term. This also has a one-off positive impact on investment growth in the

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Eurozone. This effect has accelerated investment growth in the Eurozone to +5.4% in 2019 thus far (previously +2.4%), although industrial production has weakened sharply over the same period.

Due to this substantial shift in assets, we are raising our GDP growth forecast for the Eurozone in 2019 from +1.1% to +1.2%. For 2020, we expect GDP growth to remain stable at +1.2%.

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# **Economic calendar**

Ctry	Date	Time	Release	Period	Consens	Prior
Eurozone						
FR	16-Dec	9:15	PMI Index	Dec P	51.4 Index	51.7 Index
DE	16-Dec	9:30	PMI Index	Dec P	44.8 Index	44.1 Index
EA	16-Dec	10:00	PMI Index	Dec P	47.1 Index	46.9 Index
DE	18-Dec	10:00	Ifo Index	Dec	95 Index	95 Index
USA						
	13-Dec	14:30	Retail Sales mom	Nov	0.4%	0.3%
	20-Dec	14:30	GDP q/q	3Q T	2.1%	2.1%
	20-Dec	16:00	PCE Deflator	Nov		1.3%

China

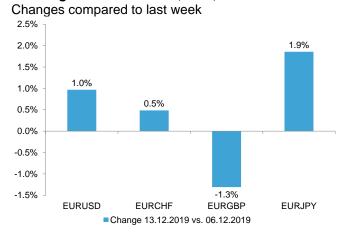
# **Central bank events**

	Date	Time	Event
ECB			
ECB			Philip Lane, 6th Conference on on Household Finance and Consumption
Fed			No monetary policy relevant events

Source: Market Data Provider, Erste Group Research

# Forex and government bond markets

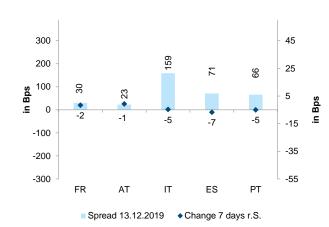
#### Exchange rates EUR: USD, CHF, GBP and JPY



Source: Market Data Provider, Erste Group Research

## Eurozone spreads vs. Germany

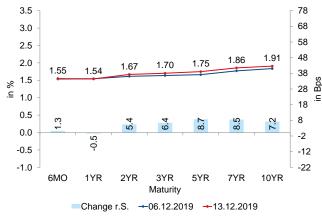
10Y government bonds



Source: Market Data Provider, Erste Group Research

### **US Treasuries yield curve**

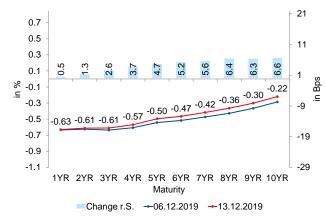
Changes compared to last week



Source: Market Data Provider, Erste Group Research

## **DE Bund yield curve**

Changes compared to last week



Source: Market Data Provider, Erste Group Research

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# Forecasts<sup>1</sup>

GDP	2018	2019	2020	2021
Eurozone	1.9	1.2 ↑	1.2	1.3
US	2.9	2.2	1.9 ↑	2.2

Inflation	2018	2019	2020	2021
Eurozone	1.7	1.2	1.3	1.5
US	2.4	1.9	2.1	2.1

Interest rates	current	Mar.20	Jun.20	Sep.20	Dec.20
ECB MRR	0.00	0.00	0.00	0.00	0.00
3M Euribor	-0.40	-0.40	-0.40	-0.40	-0.40
Germany Govt. 10Y	-0.24	-0.20 1	-0.20	<b>-</b> 0.10 ↑	-0.10
Swap 10Y	0.14	0.10 1	0.10	0.20 ↑	0.20

Interest rates	current	Mar.20	Jun.20	Sep.20	Dec.20
Fed Funds Target Rate*	1.55	1.63	1.63	1.63	1.63
3M Libor	1.89	1.90	1.90	1.90	2.10
US Govt. 10Y	1.89	2.00	2.00	2.10	2.20
EURUSD	1.12	1.15	1.15	1.15	1.15

<sup>\*</sup>Mid of target range

In case of changes to our forecasts compared to the previous issue, arrows show the direction of the change. Source: Market Data Provider, Erste Group Research

<sup>&</sup>lt;sup>1</sup> Note: In accordance with regulations, we are obliged to issue the following statement: Forecasts are not a reliable indicator of future performance.

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# **Contacts**

## **Group Research**

Group Research			
Head of Group Research		Treasury – Erste Bank Vienna	
Friedrich Mostböck, CEFA  CEE Macro/Fixed Income Research	+43 (0)5 0100 11902	Group Markets Retail and Agency Business Head: Christian Reiss	+43 (0)5 0100 84012
Head: Juraj Kotian (Macro/FI)	+43 (0)5 0100 17357		- (-)
Zoltan Arokszallasi, CFA (Fixed income)	+361 373 2830	Markets Retail Sales AT	
Katarzyna Rzentarzewska (Fixed income)	+43 (0)5 0100 17356	Head: Markus Kaller	+43 (0)5 0100 84239
Malgorzata Krzywicka (Fixed income, Poland)	+43 (0)5 0100 17338	Group Markets Execution	
Croatia/Serbia		Head: Kurt Gerhold	+43 (0)5 0100 84232
Alen Kovac (Head)	+385 72 37 1383	Tioda. Nat. Comola	(0)0 0
Mate Jelić	+385 72 37 1443	Retail & Sparkassen Sales	
Ivana Rogic	+385 72 37 2419	Head: Uwe Kolar	+43 (0)5 0100 83214
Czech Republic		Corporate Treasury Product Distribution AT	
David Navratil (Head) Jiri Polansky	+420 956 765 439 +420 956 765 192	Head: Christian Skopek	+43 (0)5 0100 84146
Michal Skorepa	+420 956 765 172		. (-)
Hungary		Fixed Income Institutional Sales	
Orsolya Nyeste	+361 268 4428		
Romania	7001 200 1 120	Institutional Distribution non CEE	. 40 (0)5 0400 04447
Eugen Sinca	+40 3735 10435	Head: Margit Hraschek Karin Rattay	+43 (0)5 0100 84117 +43 (0)5 0100 84118
Dorina Ilasco	+40 3735 10436	Christian Kienesberger	+43 (0)5 0100 84323
Slovakia		Bernd Bollhof	+49 (0)30 8105800 5525
Maria Valachyova (Head)	+421 2 4862 4185	Rene Klasen	+49 (0)30 8105800 5521
Katarina Muchova	+421 2 4862 4762	Christopher Lampe-Traupe	+49 (0)30 8105800-5507
		Charles-Henry La Coste de Fontenilles Bernd Thaler	+43 (0)5 0100 84115 +43 (0)5 0100 84119
Major Markets & Credit Research Head: Gudrun Egger, CEFA	+43 (0)5 0100 11909	Demu malei	743 (0)3 0100 04119
Ralf Burchert, CEFA (Sub-Sovereigns & Agencies)	+43 (0)5 0100 11909	Bank Distribution	
Hans Engel (Global Equities)	+43 (0)5 0100 19835	Head: Marc Friebertshäuser	+49 (0)711 810400 5540
Margarita Grushanina (Austria, Quant Analyst)	+43 (0)5 0100 11957	Sven Kienzle	+49 (0)711 810400 5541
Peter Kaufmann, CFA (Corporate Bonds)	+43 (0)5 0100 11183	Michael Schmotz Ulrich Inhofner	+43 (0)5 0100 85542 +43 (0)5 0100 85544
Heiko Langer (Financials & Covered Bonds) Stephan Lingnau (Global Equities)	+43 (0)5 0100 85509 +43 (0)5 0100 16574	Klaus Vosseler	+49 (0)711 810400 5560
Carmen Riefler-Kowarsch (Financials & Covered Bond		Andreas Goll	+49 (0)711 810400 5561
Rainer Singer (Euro, US)	+43 (0)5 0100 17331	Mathias Gindele	+49 (0)711 810400 5562
Bernadett Povazsai-Römhild, CEFA (Corporate Bonds)		Institutional Distribution CEE	
Elena Statelov, CIIA (Corporate Bonds)	+43 (0)5 0100 19641	Head: Jaromir Malak	+43 (0)5 0100 84254
Gerald Walek, CFA (Euro, CHF)	+43 (0)5 0100 16360	rioda. Garoriii Malak	140 (0)0 0100 04204
CEE Equity Research		Institutional Distribution PL and CIS	
CEE Equity Research Head: Henning Eßkuchen	+43 (0)5 0100 19634	Pawel Kielek	+48 22 538 6223
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services)	+43 (0)5 0100 17420		+48 22 538 6223 +43 50100 85611
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA	+43 (0)5 0100 17420 +43 (0)5 0100 17906	Pawel Kielek	
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom)	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416	Pawel Kielek Michal Jarmakowicz Institutional Distribution Slovakia Head: Sarlota Sipulova	
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA	+43 (0)5 0100 17420 +43 (0)5 0100 17906	Pawel Kielek Michal Jarmakowicz Institutional Distribution Slovakia	+43 50100 85611
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma)	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17344 +43 (0)5 0100 17343	Pawel Kielek Michal Jarmakowicz Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova	+43 50100 85611 +421 2 4862 5619
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance)	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 11523 +43 (0)5 0100 17344	Pawel Kielek Michal Jarmakowicz Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova Institutional Distribution Czech Republic	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629
Head: Henning Eßkuchen Daniel Lion, Cilla (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 11523 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 11913	Pawel Kielek Michal Jarmakowicz Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova	+43 50100 85611 +421 2 4862 5619
Head: Henning Eßkuchen Daniel Lion, CilA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head)	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17523 +43 (0)5 0100 17344 +43 (0)5 0100 17943 +43 (0)5 0100 11913 +381 11 22 09178	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA  Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590
Head: Henning Eßkuchen Daniel Lion, CilA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head)	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17523 +43 (0)5 0100 17344 +43 (0)5 0100 17943 +43 (0)5 0100 11913 +381 11 22 09178	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA  Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17544 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA  Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17544 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 140
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 106 +420 956 765 1809
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17344 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 140
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA  Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA  Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary	+43 (0)5 0100 17420 +43 (0)5 0100 17406 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17344 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 106 +420 956 765 1809
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA  Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA  Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head)	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17534 +43 (0)5 0100 17344 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218 +4361 235 5131	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 106 +420 956 765 317 +385 (0)7237 2439
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy	+43 (0)5 0100 17420 +43 (0)5 0100 17406 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17344 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1787
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy Tamás Pletser, CFA	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17523 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 218 +420 956 765 218 +420 956 765 218 +361 235 5131 +361 235 5132	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 106 +420 956 765 317 +385 (0)7237 2439
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17523 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 218 +420 956 765 218 +420 956 765 218 +361 235 5131 +361 235 5132	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1787
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA  Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA  Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek  Hungary József Miró (Head) András Nagy Tamás Pletser, CFA  Poland Tomasz Duda (Head) Cezary Bernatek	+43 (o)5 0100 17420 +43 (o)5 0100 17416 +43 (o)5 0100 17416 +43 (o)5 0100 17416 +43 (o)5 0100 17344 +43 (o)5 0100 17343 +43 (o)5 0100 17343 +43 (o)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218 +361 235 5131 +361 235 5132 +361 235 5135	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1638 +36 1 237 8211
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy Tamás Pletser, CFA Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17523 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218 +420 956 765 218 +361 235 5131 +361 235 5132 +361 235 5135 +48 22 330 6253 +48 22 330 6253 +48 22 330 6254	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1787 +385 (0)7237 1638
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA  Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA  Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek  Hungary József Miró (Head) András Nagy Tamás Pletser, CFA  Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo Michal Pilch	+43 (o)5 0100 17420 +43 (o)5 0100 17416 +43 (o)5 0100 17416 +43 (o)5 0100 17416 +43 (o)5 0100 17344 +43 (o)5 0100 17343 +43 (o)5 0100 17343 +43 (o)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 258 +420 956 765 218 +420 956 765 218	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia Gabor Balint	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1638 +36 1 237 8211
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy Tamás Pletser, CFA Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo	+43 (0)5 0100 17420 +43 (0)5 0100 17906 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17523 +43 (0)5 0100 17344 +43 (0)5 0100 17343 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218 +420 956 765 218 +361 235 5131 +361 235 5132 +361 235 5135 +48 22 330 6253 +48 22 330 6253 +48 22 330 6254	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5590 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1638 +36 1 237 8211 +36 1 237 8205
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA  Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA  Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek  Hungary József Miró (Head) András Nagy Tamás Pletser, CFA  Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo Michal Pilch Emil Poplawski Marcin Gornik	+43 (o)5 0100 17420 +43 (o)5 0100 17416 +43 (o)5 0100 17416 +43 (o)5 0100 17416 +43 (o)5 0100 17534 +43 (o)5 0100 17344 +43 (o)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218 +420 956 765 218 +4361 235 5131 +361 235 5135 +48 22 330 6253 +48 22 330 6255 +48 22 330 6255 +48 22 330 6255	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia Gabor Balint  Institutional Distribution Romania and Bulgaria	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1638 +36 1 237 8211
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy Tamás Pletser, CFA Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo Michal Pilch Emil Poplawski Marcin Gornik Romania	+43 (0)5 0100 17420 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17523 +43 (0)5 0100 17344 +43 (0)5 0100 17934 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia Gabor Balint  Institutional Distribution Romania and Bulgaria Head: Ciprian Mitu Crisitan Adascalita	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 956 765 453 +420 956 765 106 +420 956 765 106 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1638 +36 1 237 8211 +36 1 237 8205 +43 (0)50100 85612
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy Tamás Pletser, CFA Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo Michal Pilch Emil Poplawski Marcin Gornik Romania Caius Rapanu	+43 (o)5 0100 17420 +43 (o)5 0100 17416 +43 (o)5 0100 17416 +43 (o)5 0100 17416 +43 (o)5 0100 17534 +43 (o)5 0100 17344 +43 (o)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218 +420 956 765 218 +4361 235 5131 +361 235 5135 +48 22 330 6253 +48 22 330 6255 +48 22 330 6255 +48 22 330 6255	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia Gabor Balint  Institutional Distribution Romania and Bulgaria Head: Ciprian Mitu Crisitan Adascalita  Group Institutional Equity Sales	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1638 +36 1 237 8211 +36 1 237 8205 +43 (0)50100 85612 +44 (0)50100 85612 +40 373 516 531
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy Tamás Pletser, CFA Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo Michal Pilch Emil Poplawski Marcin Gornik Romania	+43 (o)5 0100 17420 +43 (o)5 0100 17416 +43 (o)5 0100 17416 +43 (o)5 0100 17416 +43 (o)5 0100 17344 +43 (o)5 0100 17343 +43 (o)5 0100 17343 +43 (o)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 227 +420 956	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia Gabor Balint  Institutional Distribution Romania and Bulgaria Head: Ciprian Mitu Crisitan Adascalita  Group Institutional Equity Sales Head: Brigitte Zeitlberger-Schmid	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 956 765 453 +420 956 765 106 +420 956 765 100 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1787 +385 (0)7237 1638 +36 1 237 8211 +36 1 237 8205 +43 (0)50100 85612 +40 373 516 531 +43 (0)50100 83123
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek Hungary József Miró (Head) András Nagy Tamás Pletser, CFA Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo Michal Pilch Emil Poplawski Marcin Gornik Romania Caius Rapanu Turkey	+43 (0)5 0100 17420 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17416 +43 (0)5 0100 17523 +43 (0)5 0100 17344 +43 (0)5 0100 17934 +43 (0)5 0100 11913 +381 11 22 09178 +385 72 37 2833 +385 72 37 1407 +385 72 37 2825 +420 956 765 227 +420 956 765 218 +420 956 765 218	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia Gabor Balint  Institutional Distribution Romania and Bulgaria Head: Ciprian Mitu Crisitan Adascalita  Group Institutional Equity Sales	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1638 +36 1 237 8211 +36 1 237 8205 +43 (0)50100 85612 +44 (0)50100 85612 +40 373 516 531
Head: Henning Eßkuchen Daniel Lion, CIIA (Technology, Ind. Goods&Services) Michael Marschallinger, CFA Nora Nagy (Telecom) Christoph Schultes, MBA, CIIA (Real Estate) Thomas Unger, CFA (Banks, Insurance) Vladimira Urbankova, MBA (Pharma) Martina Valenta, MBA  Croatia/Serbia Mladen Dodig (Head) Anto Augustinovic Magdalena Dolenec Davor Spoljar, CFA  Czech Republic Petr Bartek (Head) Marek Dongres Jan Safranek  Hungary József Miró (Head) András Nagy Tamás Pletser, CFA  Poland Tomasz Duda (Head) Cezary Bernatek Konrad Grygo Michal Pilch Emil Poplawski Marcin Gornik  Romania Caius Rapanu Turkey Gizem Akkan	+43 (o)5 0100 17420 +43 (o)5 0100 17416 +43 (o)5 0100 17416 +43 (o)5 0100 17416 +43 (o)5 0100 17344 +43 (o)5 0100 17343 +43 (o)5 0100 17343 +43 (o)5 0100 11913 +381 11 22 09178 +385 72 37 2825 +420 956 765 227 +420 956 765 227 +420 956 765 218 +420 256 765 218 +430 235 5131 +461 235 5135 +48 22 330 6253 +48 22 330 6254 +48 22 330 6255 +48 22 330 6255 +48 22 330 6251 +40 3735 10441 +90 2129120445	Pawel Kielek Michal Jarmakowicz  Institutional Distribution Slovakia Head: Sarlota Sipulova Monika Smelikova  Institutional Distribution Czech Republic Head: Ondrej Cech Milan Bartos Barbara Suvadova  Institutional Asset Management Czech Republic Head: Petr Holecek Martin Perina Petr Valenta David Petracek Blanca Weinerova  Institutional Distribution Croatia Head: Antun Buric Zvonimir Tukač Natalija Zujic  Institutional Distribution Hungary Head: Peter Csizmadia Gabor Balint  Institutional Distribution Romania and Bulgaria Head: Ciprian Mitu Crisitan Adascalita  Group Institutional Equity Sales Head: Brigitte Zeitlberger-Schmid Werner Fürst	+43 50100 85611 +421 2 4862 5619 +421 2 4862 5629 +420 2 2499 5577 +420 2 2499 5562 +420 2 2499 5562 +420 956 765 453 +420 956 765 106 +420 956 765 140 +420 956 765 317 +385 (0)7237 2439 +385 (0)7237 1787 +385 (0)7237 1638 +36 1 237 8211 +36 1 237 8205 +43 (0)50100 85612 +40 373 516 531 +43 (0)50100 83123 +43 (0)50100 83121
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