# **Economics Group**



Sarah House, Senior Economist sarah.house@wellsfargo.com • (704) 410-3282 Tim Quinlan, Senior Economist tim.quinlan@wellsfargo.com • (704) 410-3283

## The Best Defense Is No Offense for Capital Goods Spending

Durable goods orders leapt 2.4% in December, but excluding the defense sector, orders <u>fell</u> 2.5%. Ex-aircraft, capital goods orders declined 0.9% and signal business spending is set to remain weak in the coming quarters.

### Defense Orders Surge, but Private Capex Orders Still Struggling

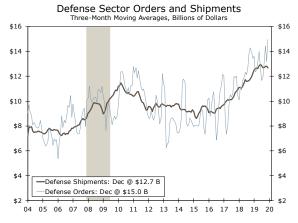
The headline beat on durable goods orders is not nearly as good as it seems. Total orders increased 2.4%, well above the consensus expectation for a 0.4% gain, but a number of factors take the shine off the increase. For starters, last month's 2.1% decline was revised down to an even worse 3.1% fall. Moreover, the beat came entirely from defense orders, with private business spending continuing to flounder.

For a second straight month, defense orders roiled the headline, this time leaping more than 90%. That more than reversed last month's plunge and drove orders to the second highest level this cycle. Defense shipments, on the other hand, fell for a second straight month (down 2.5% in December) and suggest that the surge in orders will not be in time to fend off a slowdown in government spending in Q4's GDP report, to be released on Thursday.

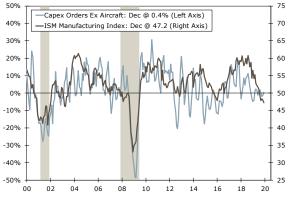
Excluding the defense sector, orders fell 2.5% and have not notched a gain since July. Civilian aircraft continues to be a major point of pressure amid the ongoing fallout of Boeing's 737 MAX issues. Boeing announced it received only three new orders in December 2019. Not only was that down from November's 63 orders, but it was scant compared to the 200+ orders booked in each of the prior four Decembers. With seasonal factors and a few net cancellations, by our tracking, the value of nondefense aircraft orders fell 75% in December.

Outside of aircraft, private capital goods orders also remained weak. Core capital goods orders fell 0.9% in December, while November is now reported to have barely notched a gain (up only 0.1%). On a three-month average annualized basis, nondefense orders ex-aircraft are running at only a 0.4% pace. That continues to look stronger than the widely watched ISM index, but is far from inspiring. Even as uncertainty surrounding trade policy has eased up a bit and global manufacturing activity has shown tentative signs of stabilizing over the past month or two, we still expect capital goods spending to remain weak in the coming quarters.

Business spending is far from collapsing, however, and today's report offers additional evidence that equipment outlays are at least beginning to steady. Nondefense capital goods shipments, which feed into the BEA's GDP calculations, rose 0.5% in December and at a 2.4% annualized pace in Q4. That suggests that the fourth quarter print for equipment spending is unlikely to repeat the nearly 4% annualized drop registered in the third quarter. We look for equipment spending growth to come in roughly flat in real terms in Thursday's GDP report. Equipment spending continues to be held down by Boeing's suspension of shipments, but the flip side is that inventories continued to grow through December, with total manufacturers' inventories up 0.5% and nondefense aircraft and parts inventories up 2.8%.

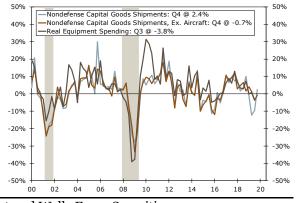


Core Capital Goods Orders vs ISM Manufacturing Index 3-Month Annualized Rate of the 3-Month Moving Avg., Diffusion Index



Core Capital Goods Shipments vs. Equipment Spending

Annualized Rate



### Wells Fargo Securities Economics Group

Jay H. Bryson, Ph.D.	Acting Chief Economist	(704) 410-3274	jay.bryson@wellsfargo.com
Mark Vitner	Senior Economist	(704) 410-3277	mark.vitner@wellsfargo.com
Sam Bullard	Senior Economist	(704) 410-3280	sam.bullard@wellsfargo.com
Nick Bennenbroek	Macro Strategist	(212) 214-5636	nicholas.bennenbroek@wellsfargo.com
Tim Quinlan	Senior Economist	(704) 410-3283	tim.quinlan@wellsfargo.com
Azhar Iqbal	Econometrician	(212) 214-2029	azhar.iqbal@wellsfargo.com
Sarah House	Senior Economist	(704) 410-3282	sarah.house@wellsfargo.com
Charlie Dougherty	Economist	(704) 410-6542	charles.dougherty@wellsfargo.com
Erik Nelson	Macro Strategist	(212) 214-5652	erik.f.nelson@wellsfargo.com
Michael Pugliese	Economist	(212) 214-5058	michael.d.pugliese@wellsfargo.com
Brendan McKenna	Macro Strategist	(212) 214-5637	brendan.mckenna@wellsfargo.com
Shannon Seery	<b>Economic Analyst</b>	(704) 410-1681	shannon.seery@wellsfargo.com
Matthew Honnold	<b>Economic Analyst</b>	(704) 410-3059	matthew. honnold @wells fargo.com
Jen Licis	<b>Economic Analyst</b>	(704) 410-1309	jennifer.licis@wellsfargo.com
Hop Mathews	Economic Analyst	(704) 383-5312	hop.mathews@wellsfargo.com
Coren Burton	Administrative Assistant	(704) 410-6010	coren.burton@wellsfargo.com

Wells Fargo Securities Economics Group publications are produced by Wells Fargo Securities, LLC, a U.S. broker-dealer registered with the U.S. Securities and Exchange Commission, the Financial Industry Regulatory Authority, and the Securities Investor Protection Corp. Wells Fargo Securities, LLC, distributes these publications directly and through subsidiaries including, but not limited to, Wells Fargo & Company, Wells Fargo Bank N.A., Wells Fargo Clearing Services, LLC, Wells Fargo Securities International Limited, Wells Fargo Securities Canada, Ltd., Wells Fargo Securities Asia Limited and Wells Fargo Securities (Japan) Co. Limited. Wells Fargo Securities, LLC. is registered with the Commodities Futures Trading Commission as a futures commission merchant and is a member in good standing of the National Futures Association. Wells Fargo Bank, N.A. is registered with the Commodities Futures Trading Commission as a swap dealer and is a member in good standing of the National Futures Association. Wells Fargo Securities, LLC. and Wells Fargo Bank, N.A. are generally engaged in the trading of futures and derivative products, any of which may be discussed within this publication. Wells Fargo Securities, LLC does not compensate its research analysts based on specific investment banking transactions. Wells Fargo Securities, LLC's research analysts receive compensation that is based upon and impacted by the overall profitability and revenue of the firm which includes, but is not limited to investment banking revenue. The information and opinions herein are for general information use only. Wells Fargo Securities, LLC does not guarantee their accuracy or completeness, nor does Wells Fargo Securities, LLC assume any liability for any loss that may result from the reliance by any person upon any such information or opinions. Such information and opinions are subject to change without notice, are for general information only and are not intended as an offer or solicitation with respect to the purchase or sales of any security or as personalized investment advice. Wells Fargo Securities, LLC is a separate legal entity and distinct from affiliated banks and is a wholly owned subsidiary of Wells Fargo & Company © 2020 Wells Fargo Securities, LLC.

#### Important Information for Non-U.S. Recipients

For recipients in the EEA, this report is distributed by Wells Fargo Securities International Limited ("WFSIL"). WFSIL is a U.K. incorporated investment firm authorized and regulated by the Financial Conduct Authority. For the purposes of Section 21 of the UK Financial Services and Markets Act 2000 ("the Act"), the content of this report has been approved by WFSIL, an authorized person under the Act. WFSIL does not deal with retail clients as defined in the Directive 2014/65/EU ("MiFID2"). The FCA rules made under the Financial Services and Markets Act 2000 for the protection of retail clients will therefore not apply, nor will the Financial Services Compensation Scheme be available. This report is not intended for, and should not be relied upon by, retail clients.

SECURITIES: NOT FDIC-INSURED/NOT BANK-GUARANTEED/MAY LOSE VALUE

